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FORM X-17A-5

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Washington, DC ~ 105

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PART III

## FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	January 1, 2007 AND E		<u>nber 31, 2007</u> им/dd/үү
A. REG	SISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER: Petruzz	i Securities, LLC	[5	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
1527 Via Tulipan			
	(No and Street)		
San Clemente,	California	926	23
(City)	(State)	(Zip Co	de)
NAME AND TELEPHONE NUMBER OF PE Chris Petruzzi	RSON TO CONTACT IN REGARD T	(94	9) 661-1310
PACC	OUNTANT IDENTIFICATION		Code – Telephone Number
	<del>"</del>		
INDEPENDENT PUBLIC ACCOUNTANT was Breard & Associates, Inc. Certified Pub	•	n- 	
	(Name - if individual, state last, first, middle ni	ame)	
9221 Corbin Avenue, Suite 170	Northridge	CA	91324
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		•	
🗵 Certified Public Accountant		PRO	CESSED
☐ Public Accountant			_
☐ Accountant not resident in Uni	ted States or any of its possessions.	MAR 2 0 2008	
	FOR OFFICIAL USE ONLY		HOMSON NANCIAL

Pala Car

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Petruzzi Securities, LLC  of December 31, 2007 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:  State of Subscribed and sworn (or affurned) to before me this 20 day of Th. 200	I, Chris Petruzzi	, swear (or affirm) that, to the best of
of December 31, 2007 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:  State of Signature Subscribed and sworn (or affirmed) to before me this 2½ day of Subscribed and sworn (or affirmed) to before me this 2½ day of Subscribed and sworn (or affirmed) to before me this 2½ day of Subscribed sub	my knowledge and belief the accompanying financial state	ement and supporting schedules pertaining to the firm of
State of Country of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to before me this 20 day of Subscribed and sworm (or afficting to be subscribed and subscribed	Petruzzi Securities, LLC	, äs
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State of County of Subscribed and sworn (or affigmed) to before me this 2'd day of 1/1, 200 Title  This report ** contains (check all applicable boxes):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Changes in Cash Flows  (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  (ii) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3.  (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.  (l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.		
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(m) A copy of the SIPC Supplemental Report.		
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(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit		nd to exist or found to have existed since the date of the previous audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Petruzzi Securities, LLC

Report Pursuant to Rule 17a-5 (d)

**Financial Statements** 

For the Year Ended December 31, 2007



#### Independent Auditor's Report

Board of Directors • Petruzzi Securities, LLC:

We have audited the accompanying statement of financial condition of Petruzzi Securities, LLC (the Company), as of December 31, 2007, and the related statements of income, changes in member's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Petruzzi Securities, LLC as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on Schedule I is presented for purposes of additional analysis and is not required as part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Breard & Associates, Inc.

Certified Public Accountants

Brand + associate Inc.

Northridge, California February 26, 2008

We Focus & Care<sup>sM</sup>

#### Petruzzi Securities, LLC Statement of Financial Condition December 31, 2007

#### **Assets**

Cash and cash equivalents	\$ 459,859	9
Deposits held at clearing firm	500,000	0
Proprietary trading account	534,01	
Accounts receivable	315,272	
Total assets	\$ 1,809,140	<u>5</u>
Liabilities an	d Member's equity	
Liabilities		
Payable to clearing firm	\$ 43,432	,
Income tax payable	3,300	
nicome tax payable		<u>,</u>
Total liabilities	46,732	2
Member's equity	1,762,414	<u>1</u>
Total liabilities and member's equit	\$ 1,809,146	<u>5</u>

# Petruzzi Securities, LLC Statement of Income For the Year Ended December 31, 2007

#### Revenues

Rebate income  Not dealer inventors and inventors at ating (league)	\$ 4,777,418 (4,031,368)
Net dealer inventory and investment gains (losses) Other income	55,689
Total revenues	801,739
Expenses	
Commissions, trading fees and floor brokerage	297,654
Professional fees	10,400
Other operating expenses	446,486
Total expenses	754,540
Net income (loss) before income tax provision	47,199
Income tax provision	3,300
Net income (loss)	\$ 43,899

#### Petruzzi Securities, LLC Statement of Changes in Member's Equity For the Year Ended December 31, 2007

	Member's <u>Equity</u>
Balance at December 31, 2006	\$ 1,043,515
Member's contributions	675,000
Net income (loss)	43,899
Balance at December 31, 2007	<u>\$ 1,762,414</u>

#### Petruzzi Securities, LLC Statement of Cash Flows For the Year Ended December 31, 2007

#### Cash flows from operating activities:

Net income (loss)				\$	43,899
Adjustments to reconcile net income to net cash provided by					·
(used in) operating activities:					
(Increase) decrease in:					
Accounts receivable	\$	(196,5	14)		
Proprietary trading account		(335,5	(07)		
(Decrease) increase in:		,			
Accounts payable		(3,7	(50)		
Income taxes payable		3,3	300		
Payable to clearing firm		32,1	95		
Total adjustments				_	(500,276)
Net cash and cash equivalents provided by (used in) operating activities (4				(456,377)	
Cash flows from investing activities:					_
Cash flows from financing activities: Member's contributions	_	675,0	000		
Net cash and cash equivalents provided by (used in) financing activities 675,000					
Net increase (decrease) in cash and cash equivalent	ts				218,623
Cash and cash equivalents at beginning of year				_	241,236
Cash and cash equivalents at end of year				<u>\$</u>	459,859
Supplemental disclosure of cash flow information: Cash paid during the year for					
Interest	\$		_		
Income taxes	\$		_		
	-				

#### Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

Petruzzi Securities, LLC (the "Company"), was organized in the state of California on October 10, 2003, as a Limited Liability Company. The Company is a registered broker/dealer in securities under the Securities Exchange Act of 1934, is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"). The Company was approved as a member of the Chicago Stock Exchange in November 2003 and became a participant member of the National Securities Clearing Corporation ("NSCC") and the Depository Trust Company ("DTC") in October 2004. The Company is a self-clearing broker/dealer.

The Company trades for its own proprietary account and generally does not carry positions. The Company engages in trades with other broker/dealers using various Electronic Communication Networks ("ECN's") and may receive commission rebates as a liquidity provider based on trading volume.

The Company's revenue comes principally from trading on one ECN. The loss of the ECN would significantly impact the Company's revenue, however the Company does not believe the risk of such loss to be significant.

In October of 2005, the Company changed ownership and is now a wholly owned subsidiary of Smart Execution, LLC (the "Parent").

Summary of Significant Accounting Policies

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

For purposes relating to the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Company also includes money market accounts as cash equivalents.

Accounts receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

Securities transactions are recorded on a trade date basis with related income and expenses also recorded on a trade date basis.

## Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company is treated as a disregarded entity for federal income tax purposes, in accordance with single member limited liability company rules. All tax effects of the Company's income or loss are passed through to the member. Therefore no federal tax provision has been provided. However the Company is subject to a gross receipts fee in California in addition to the minimum California tax.

#### Note 2: <u>DEPOSITS HELD AT CLEARING FIRM</u>

The Company has deposited \$500,000 with the National Securities Clearing Corporation, as required by the DTC, as security for its transactions with them. Interest is paid monthly on the deposit at the average overnight repurchase agreement rate.

#### Note 3: **INCOME TAXES**

As discussed in the Summary of Significant Accounting Policies (Note 1), The Company is subject to a limited liability company gross receipts fee, with a minimum provision of \$800. At December 31, 2007, the Company recorded \$2,500 gross receipts fee and the minimum limited liability company franchise tax of \$800.

#### Note 4: RELATED PARTY TRANSACTIONS

The Company has an agreement with its Parent, whereby the Parent provides the Company access to its proprietary technology. The technology fee for the year ended December 31, 2007, was \$423,800, included in other operating expenses.

#### Note 5: <u>COMMITMENTS AND CONTINGENCIES</u>

#### Contingencies

The Company maintains several bank accounts at financial institutions. These accounts are insured either by the Federal Deposit Insurance Commission ("FDIC"), up to \$100,000, or the Securities Investor Protection Corporation ("SIPC"), up to \$500,000. At times during the year ended December 31, 2007, cash balances held in financial institutions were in excess of the FDIC and SIPC's insured limits. The Company has not experienced any losses in such accounts and management believes that it has placed its cash on deposit with financial institutions which are financially stable.

#### Note 6: RECENTLY ISSUED ACCOUNTING STANDARDS

Accounting for Certain Hybrid Financial Instruments

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155 ("SFAS 155"), "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB statements No. 133 and 140." The statement allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) as long as the entire instrument is valued on a fair value basis. SFAS 155 also resolves and clarifies other specific issues contained in SFAS 133 and 140. The statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after December 15, 2006. The adoption of SFAS 155 has not had a material impact upon the Company's financial statements.

#### Accounting for Uncertainty in Income Taxes

In June 2006 the FASB issued Financial Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109" which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that the Company recognize in its financial statements the impact of a tax position if it is more likely than not that such position will be sustained on audit based on its technical merits. This interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The effective date of the provisions of FIN 48 for all nonpublic companies has been postponed to fiscal years beginning after December 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect that it will have a material impact upon the Company's financial statements.

#### Fair Value Measurements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157 ("SFAS 157"), "Fair Value Measurements". The statement defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those pronouncements that fair value is a relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect the pronouncement will have a material impact upon the Company's financial statements.

## Note 6: <u>RECENTLY ISSUED ACCOUNTING STANDARDS</u> (Continued)

Retirement Plans

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans—an amendment of FASB Statements Nos. 87, 106, and 132(R)" ("SFAS 158"). SFAS 158 requires companies to recognize on a prospective basis the funded status of their defined benefit pension and postretirement plans as an asset or liability and to recognize changes in that funded status in the year in which the changes occur as a component of other comprehensive income, net of tax. The effective date of the pronouncement is a function of whether the Company's equity securities are traded publicly. If the entity has publicly traded securities, the effective date is for fiscal years ending after December 15, 2006. Entities without publicly traded securities must adopt the standard for fiscal years ending after June 15, 2007. Adoption of the new standard has not had a material effect on the Company's financial statements.

#### Fair Value Option

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159 ("SFAS 159"), "Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115". SFAS 159 is expected to expand the use of fair value accounting but does not affect existing standards which require certain assets or liabilities to be carried at fair value. The objective of this pronouncement is to improve financial reporting by providing companies with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Under SFAS 159, a company may choose at specified election dates, to measure eligible items at fair value and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect that it will have a material impact upon the Company's financial statements.

#### Note 7: NET CAPITAL

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Net capital and aggregate indebtedness change day to day, but on December 31, 2007, the Company had net capital of \$1,440,270, which was \$1,340,270 in excess of its required net capital of \$100,000; and the Company's ratio of aggregate indebtedness (\$46,732) to net capital was 0.03 to 1, which is less than the 15 to 1 maximum ratio allowed for a broker/dealer.

Because the Company is a member of the DTC, it has its own net capital requirements. One such requirement is the maintenance of a \$500,000 cash balance. At December 31, 2007, the deposit balance was \$500,000.

#### Note 8: RECONCILIATION OF AUDITED NET CAPITAL TO UNAUDITED FOCUS

There is a \$45,105 difference between the computation of net capital under net capital SEC Rule 15c3-1 and the corresponding unaudited FOCUS part IIA.

Net capital per unaudited schedule	\$ 1,485,375
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Adjustments:

Member's equity	\$ 55,176
Non-allowable assets	(93,409)
Haircuts and undue concentration	<u>(6,872)</u>
Total adjustments	(45,105)
Net capital per audited statements	<u>\$ 1,440,270</u>

# Petruzzi Securities, LLC Schedule I - Computation of Net Capital Requirements Pursuant to Rule 15c3-1 As of December 31, 2007

#### Computation of net capital

Member's equity		\$ 1,762,414
Less: Non-allowable assets Accounts receivable	\$ (315,27)	<b>2</b> )
Total adjustments	φ (515,27)	(315,272)
Net capital before haircuts		1,447,142
Less: Haircuts and undue concentration Haircuts on money market	(5,54	5)
Undue concentration	(1,32)	•
Total adjustments		(6,872)
Net capital		1,440,270
Computation of net capital requirements		
Minimum net capital requirements		
6 2/3 percent of net aggregate indebtedness	\$ 3,11	5
Minimum dollar net capital required	\$ 100,00	0
Net capital required (greater of above)		100,000
Excess net capital		<u>\$ 1,340,270</u>
Ratio of aggregate indebtedness to net capital	0.0	3: 1

There was a difference of \$45,105 between net capital shown here and net capital as reported on the Company's unaudited Form X-17A-5 report dated December 31, 2007. See Note 8.

Petruzzi Securities, LLC

Supplementary Accountant's Report

on Internal Accounting Control

Report Pursuant to 17a-5

For the Year Ended December 31, 2007



Board of Directors Petruzzi Securities, LLC:

In planning and performing our audit of the financial statements of Petruzzi Securities, LLC (the Company), as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Breard & Associates, Inc.

Certified Public Accountants

Northridge, California February 26, 2008

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